

### **Anteriad Data Overview**



## Need a data provider that checks all of the boxes?

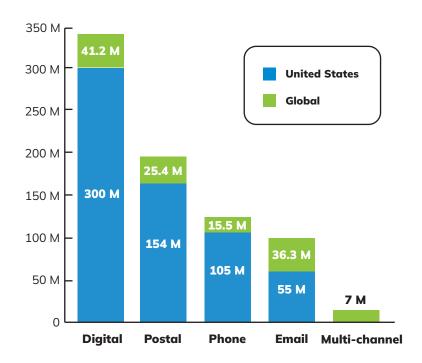
- Oepth & Breadth of Data
- Quality Data Sources & Processing
- **Compliance**
- Activations and Integration Channels
- Top Performer in Analyst Evaluation

## Data is at the core of everything we do

Choosing a B2B data provider is like a treasure hunt. Marketers face the task of finding accurate, relevant, and reliable data among a sea of options. With industries changing faster than you can say "update," and decision-makers scattered all over the place, it's a real challenge.

Don't worry, we got you.

#### Global B2B Multi-Channel Reach

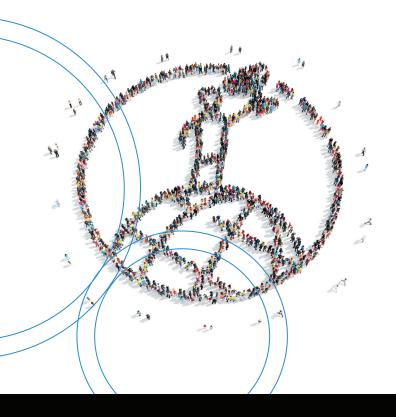


#### Our data at a glance:

- **US Business Database 40+ million** businesses mapped to the contacts that work there
- US Consumer Database 260+ million US
   Consumers mapped to 110 million US Households
   (We recognize that people take their work home with them)
- US Linked Database 40+ million US Business
   Executives linked from work to home
- Intent Database 8000+ B2B Intent topics sourced and mapped to the physical location
- Global Database a global B2B database encompassing businesses, business attributes, and associated contacts in over 160 countries

Data Points Available	Data Availability
Technology Installation	Global Availability
Intent Data	U.S, EMEA
Employee Count	Global Availability
Named Accounts	Global Availability
SIC/NAICS	Global Availability
Geography	Global Availability
Purchasing Activity	Available in the U.S only
Behavioral	Available in the U.S only
Job Function and Title	Global Availability
Channel Connection	Available in the U.S only

<sup>\*</sup>Note: this is a representative sample of available data points



#### **Data Sourcing**

We prioritize the reliability and security of our data sourcing. We only collaborate with partners who follow the latest data collection standards and regulations. With Anteriad data, you get access to a multisource database built from leading business data sources, including:

- Data obtained from opt-in sources and publicly available information
- First-party customer data and insights
- Strategic third-party partners vetted for privacy and compliance

#### **Data that delivers**

Our data delivers millions of audiences into thousands of destinations, platforms, applications, and solutions. Below is a snapshot of various customer applications, services, and channels that are powered by the quality, scope, and depth of global Anteriad B2B data:

- Custom Audience Activation (multi-channel)
- Digital Programmatic Marketing
- Data Hygiene and Data Append
- Search Marketing
- Managed Email Marketing
- Demand Generation, Content Syndication and Lead Generation
- Account Based Marketing (ABM)
- Analytics and Database Management
- Self Service Audience and Database Access and Deployment

And much more....

#### **Data Updates**

Our B2B database updates continuously thanks to our state-of-the-art B2B software, ensuring you have the most current information from hundreds of sources.

- We meticulously verify, build, and match address-level attributes, such as demographics, firmographics, and intent
- Furthermore, we verify individuals' contact information to ensure your outreach is targeted and personalized.

# FORRESTER® WAVE STRONG PERFORMER 2024 Marketing And Sales Data Providers For B2B Marketing And Sales Providers



**Data Compliance** 

GDPR is our global standard for compliance and

from our universal "opt-out option," which allows for

efficient removal from any of our global databases.

processing. Our global legal quidance leads us

through an ever-changing privacy, legal, and regulatory landscape. Clients and citizens benefit









**Privacy Scores** 

















For more/information, please visit www.anteriad.com/privacy-policy

If you would like to learn more about Anteriad Data and our suite of solutions, please reach out to sales@anteriad.com